THE FLOWPOINT PROCESS

TURN KEY DEVELOPMENT AS UNIQUE AS YOU ARE

DISCOVERY

- Key parameters
- Ask questions
- Key stakeholders
- Specifications

CONCEPTUALIZE AND TEST AGAINST NEED

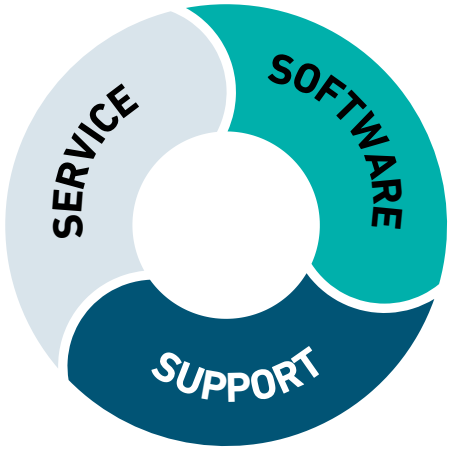
- 3D drawings
- Budget estimates
- Revisions
- Proposal Pricing

FINALIZE PACKAGE

- Design approval
- Submittals package
- Bill of materials
- Shop drawings

BUILD AND DELIVER

- Production
- Programming
- Factory Acceptance Test (FAT)



- Site Acceptance Test (SAT)
- Training
- Support line
- 10+ yr team tenure
- Software upgrades
- Feature enhancements

WE DESIGN TO BUILD LONG TERM RELATIONSHIPS, NOT ONE TIME DEALS

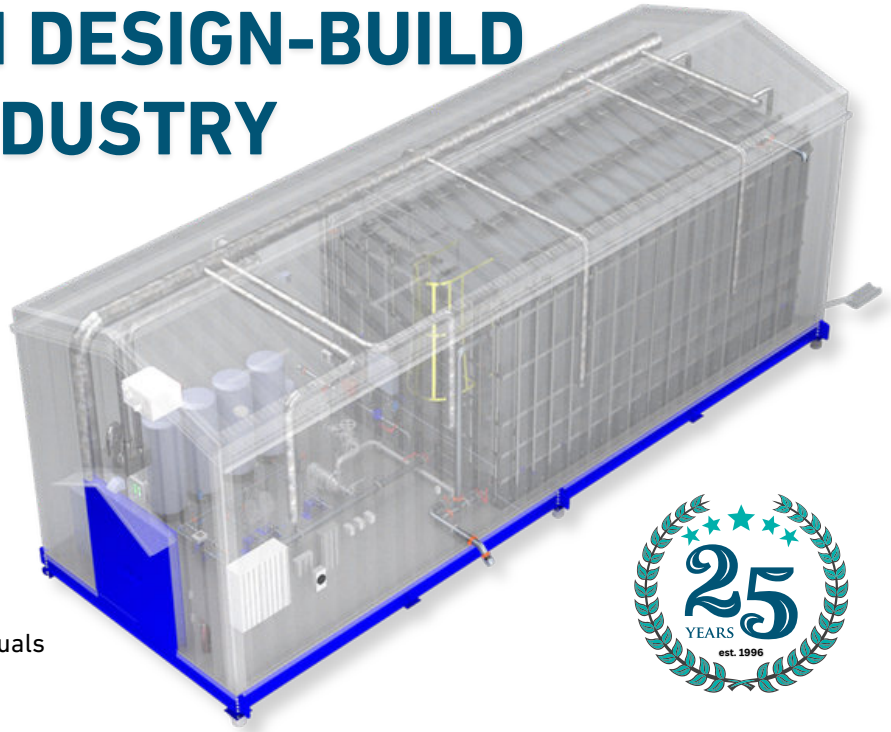
FLOWPOINT

OUR GUARANTEE

Five-Nines Software Uptime (99.999%)
5 Years Parts Warranty*
Never Exceed Proposal Price
*On select products

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OVER 25 YEARS EXPERIENCE IN DESIGN-BUILD SOLUTIONS FOR THE WATER INDUSTRY



CUSTOM SOFTWARE SOLUTIONS FOR YOUR APPLICATION

- Cloud based transaction software for water and septage stations
- SCADA controls and custom dashboards
- Accept credit card payments and deposit funds directly into your account
- Full time software development department for any custom solution
- Integration with most utility finance applications

ENGINEERING, DESIGN AND 3D VISUALS

- Virtual testing of solutions in a design environment
- Mechanical, electrical, and treatment process engineers with industry experience
- CAD, 3D SOLIDWORKS design and manufacturing drawings with bill of material
- Comprehensive submittal and deliverables packages with detailed schematics and manuals
- Every job custom designed to fit your specific needs

Great service and easy to use

"Your customer service is GREAT! All during the set up Jay was readily available and now that we are online, he is only a phone call away. He is the best. Setting up new accounts is very easy and the reports are very user friendly."

Marie, Water & Wastewater Manager
City of Burnsville

Users find it easy

"The City of Yorkton's previous water fill station was outdated and unreliable. Our new automated fill station allows customers to set up accounts, allowing them 24 hour access to bulk water and for better accounting of all transactions that occur."

Michael Buchholzer, City of Yorkton

COMPLETE ACCOUNTABILITY

- ☑ ***One*** **Design/Engineering Team**
- ☑ ***One*** **Supplier**
- ☑ ***One*** **Project Management Team**
- ☑ ***One*** **Purchase Order**
- ☑ ***One*** **Support/Service Team**
- ☑ ***One*** **Warranty/Service Agreement**

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